GREEN CLIMATE FUND

GCF REGIONAL DIALOGUE
with EASTERN EUROPE AND CENTRAL ASIA

PRIVATE SECTOR ORIGINATION

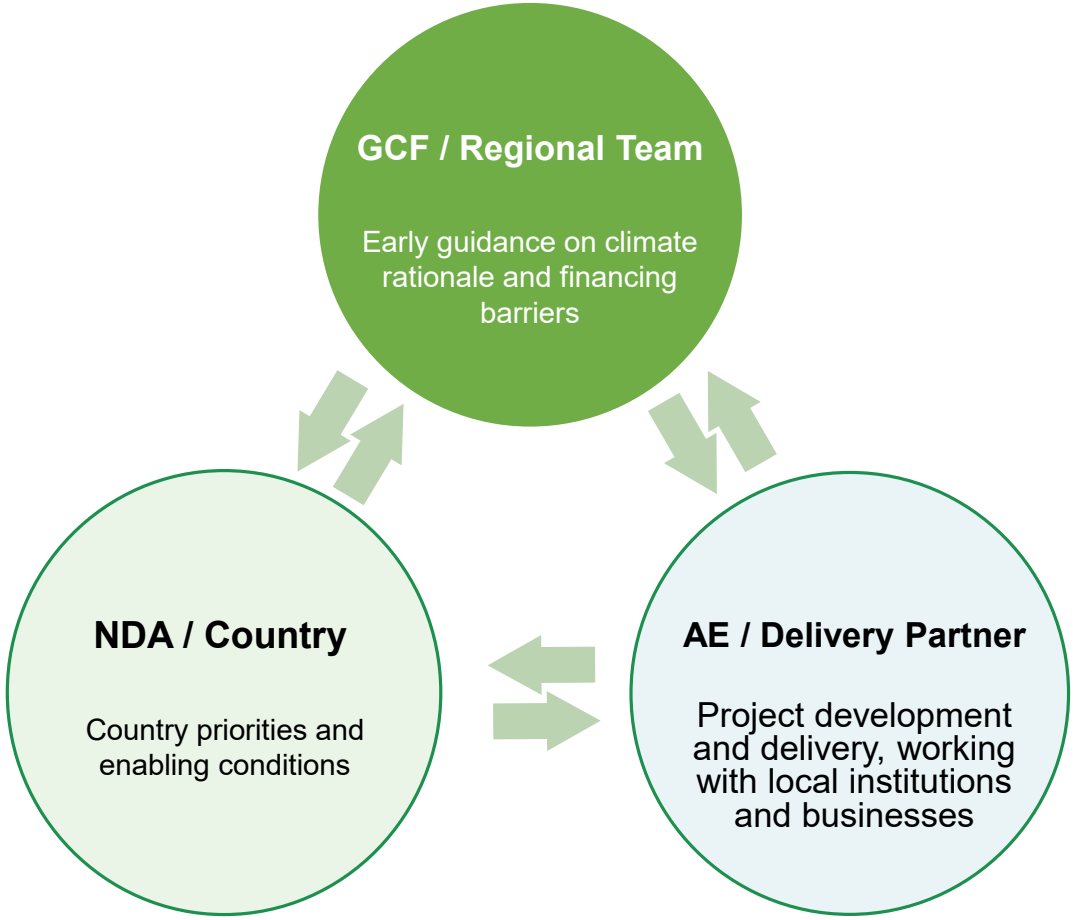
Structuring scalable private-sector climate investments in DECM

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Tbilisi, Georgia
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Design Triangle

"If we want to **mobilize significantly more private capital** for climate investment in this region, where do you see **the biggest real investment opportunity** today, and **what is currently preventing it** from happening at scale?"



The expected chain of results

Early design quality should translate into better implementation and stronger realized impact.

1

Earlier engagement

GCF, NDA and partner test the concept before it is fixed

2

Better design

Clearer climate rationale, simpler architecture and realistic assumptions

3

Faster decision

Less back-and-forth and fewer fundamental redesigns during review

4

Smoother implementation

Stronger readiness, co-financing, disbursement and adaptive capacity

5

Higher realised impact

More delivery according to plan and better use of GCF capital

How GCF works with private sector players

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- flexible risk capital
- targeted barrier solutions
- policy & readiness support
- anchor new models

Country Climate Transition Priorities



Banks, Developers, Fund Managers

- deep sector & market expertise
- local origination & investment execution
- financial and advisory capabilities
- strong client and institutional relationships

Recurring Investment Needs

Common Barriers to Scale

Joint Opportunities

DECM:
a diverse region with repeating climate-finance needs

Caucasus

Armenia / Azerbaijan / Georgia

- Agri lending for SMEs and households
- Agriculture and water efficiency
- Green buildings and resilient infrastructure

Central Asia

Kazakhstan / Kyrgyzstan / Tajikistan / Turkmenistan / Uzbekistan

- Energy efficiency for SMEs and buildings
- Water efficiency and agricultural resilience
- Early warning and productive-use assets

Balkans + Moldova

Albania / Bosnia & Herzegovina / Moldova / Montenegro / North Macedonia / Serbia

- Household energy efficiency and small solar
- MSME green lending
- Resilience in hydro-dependent energy systems

Middle East

Iran / Iraq / Jordan / Lebanon / Oman / Palestine / Syria / Yemen etc.

- Distributed energy and efficiency for SMEs
- Water security and climate-smart agriculture
- Urban and community resilience

→ **Private sector investment** is primary channel for delivering climate finance to **beneficiaries in commercial market**

GCF support to overcome the market barrier

The objective is not cheaper finance, but **the appropriate support** that changes the climate outcome.

Preparation or institutional gap	**Readiness, PPF or grant**	Build policy, capability, feasibility and pipeline where no repayment stream exists.
Tenor or affordability gap	**Concessional senior debt**	Match asset economics and affordability without replacing available commercial debt.
A defined risk blocks other capital	**Guarantee or subordination**	Reallocate a specific risk so senior or institutional capital can participate.
Early-stage platform or company risk	**Equity**	Provide patient risk capital where fixed repayment is not appropriate.
The market already works	**No GCF concession**	Protect scarce public resources and avoid displacement.

The instrument follows the barrier. Additionality is demonstrated by what changes because GCF participates.

From climate priority to investable pipeline

Government

Set credible priorities, policy signals and enabling conditions.

Financial institutions

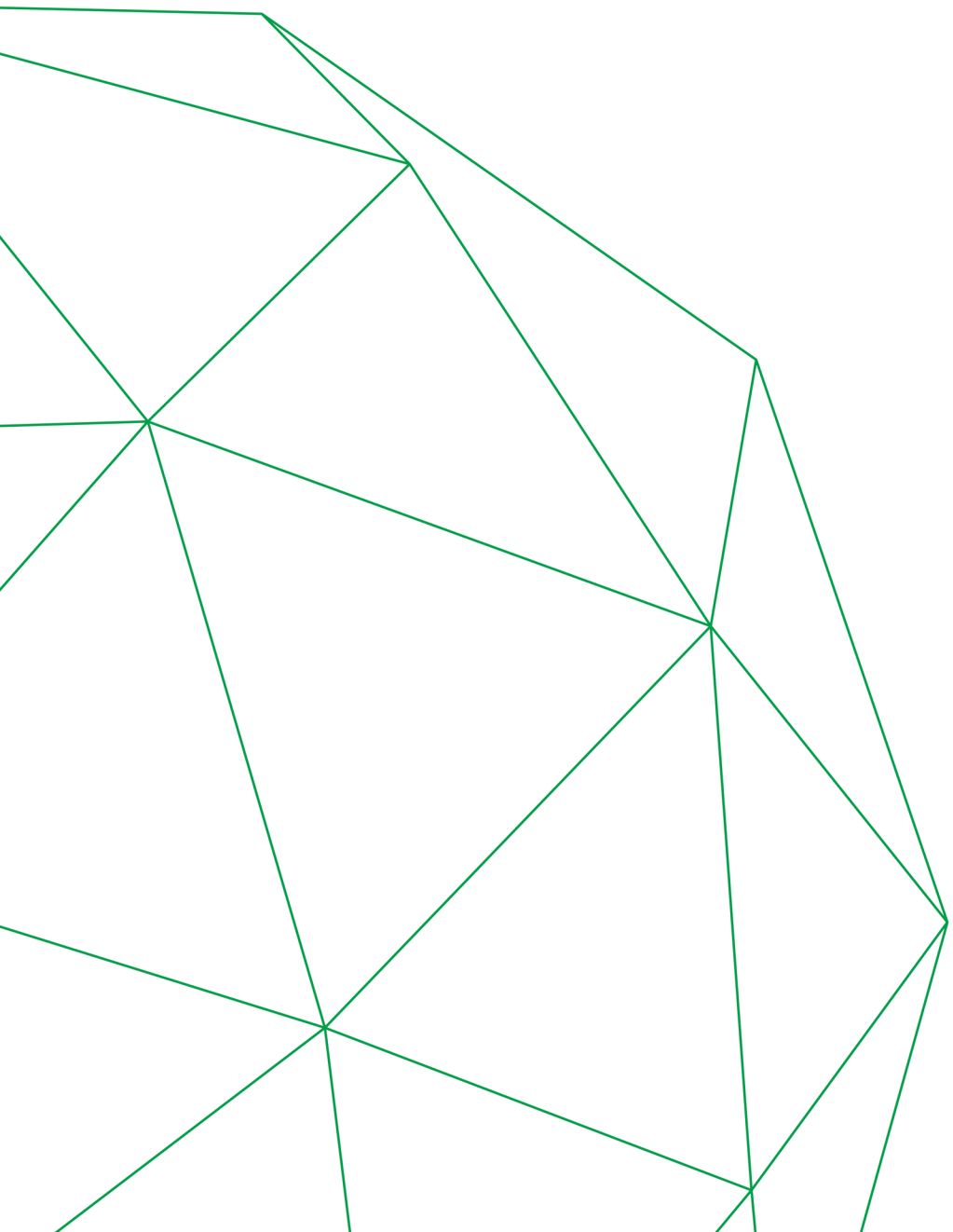
Identify demand, originate transactions and explain the actual financing barriers.

GCF

Address the specific risk, capability or affordability constraint that prevents scale.



Develop an investable pipeline before formal Concept Note is fixed.



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Thank you